## 3 Skullcandy

HESH 3

SALES SHEETS





## HESH 3

Our bestselling wireless headphone, redesigned from the ground up.

- Bluetooth® Wireless
- Up to 22 Hour Battery Life
- · Rapid Charge
- · Refined Premium Acoustics
- Memory Foam Ear Cushions

- Noise-Isolating Fit
- Foldable Design
- Voice Prompts
- Built-In Microphone
- · Call, Track, Volume Control





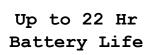




Bluetooth Wireless

Rapid Charge









**Built-In** 

Microphone



### HESH 3 SKUS



S6HTW-K033 BLACK/BLACK 9/1/17



S6HTW-K441 GRAY/GRAY 9/1/17



S6HTW-J617 BLUE/BLUE 9/1/17



S6HTW-K613 RED/RED 9/1/17



## HESH 3

#### Contents

Hesh 3 Wireless Headphones
Micro USB to USB Charging Cable
Detachable AUX Cable

#### Packaging Specs

Length: 207mm

Width: 58mm

Height (w/tab): 245mm

Weight: 1.142kg

#### Tech Specs

Headphone Type: Over-ear, Bluetooth

Driver Size: 40mm
Impedance: 32 ohms

Battery Type: Lithium-Ion

Frequency Response: 20Hz - 20KHz

Weight (without cable): 200g
Battery Life: Up to 22 Hours

Rapid Charge: 5 min charge = 90 min play (10 min = 3hrs)

Microphone & Remote: Yes, Built-in, Three Buttons

Warranty: 2 Year Limited







## HESH THE LEGACY

HESH

2.4MM units/ \$44MM



HESH 2

2.8MM Units/\$75MM



#### HESH 2 WIRELESS

993K/\$50MM





# 6,000,000+ UNITS SOLD



#### HESH THE LEGACY

#1 IN DOLLARS<sup>1</sup>
#1 IN UNITS<sup>2</sup>
#1 SEARCH TERM<sup>3</sup>
#1 MOST TRAFFICKED<sup>4</sup>



- 1 NPD, U.S. Under \$100, 2015 2016
- 2 NPD, U.S. Under \$100, 2015 (#3 in 2016, #1 was Uproar BT)
- 3 <u>skullcandy.com</u>, 2016 (18,500 searches)
- 4 skullcandy.com, Product Detail Page, 2016 (600k views)

#### HESH CONSUMER PROFILE

Trend-conscious students and early work force entrants looking for products that complement their style while meeting their functional and budgetary needs.

Gender: 55% Male, 45% Female

Age: 16 - 27 (Gen Z & Millennials)

- Cool looking headphones that complement my style
- Sounds great for all the music I love
- Goes with me everywhere I go
- Lasts throughout my day
- Comfortable enough to wear all day
- Easy to use
- Not overpriced





#### HESH CONSUMER SAYS

BestBuy.com: 4.5/5 stars Amazon.com: 4.2/5 stars Amazon.co.uk: 4.3/5 stars

"These are my first pair of wireless headphones and my first pair of Skullcandy all together. I have to say I absolutely LOVE them and am mad I didn't buy them sooner. They are super comfortable. Sound quality is superb, even with the volume maxed...would absolutely recommend to anyone."

Kate, bestbuy.com

"2016 Christmas gift for my son. He loves them! They sounded so great I bought a black pair for myself and now I use them more than my Beats! Thanks"

James Johnson, <u>amazon.com</u>

"Oh I love them. Lost my first one had to get another asap. Can't wait to get them" Elisha Waudo, amazon.co.uk



